# Forge the future of open source

Benefits of Linux Foundation Membership







Our members are among the pioneers of digital innovations from cloud to AI. They serve as a guiding force that fuels the growth of our projects and the creation of new markets and categories.

Jim Zemlin, Executive Director of the Linux Foundation



# Explore the Benefits

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Your membership in The Linux Foundation gives you access to a wide range of **marketing**, **research**, **training and event opportunities**. We help align your organization with best practices and enable networking with industry peers for leveraging open source across engineering, supply chain and legal departments.

Our community provides a **diverse and talented pool of experts** and **open source practitioners** when recruiting is a priority. Your contributions and support help the Foundation to provide programs that enable its many hosted open source project communities to thrive.

- **Join the ecosystem** around the key technologies transforming your industry. Your contributions help these communities evolve and thrive.
- Evolve your open source business strategy. Collaborate to transform industries, shape markets, lower costs and accelerate innovation.
- Access services to help your organization thrive. Provide your organization access to a wide range of open source research, community marketing, training & certification programs, and events.
- Maximize your investment with LFX. Access our LFX collaboration portal to track your company's project
  participation across open source projects. LFX also enables visibility to project security, community trends, CLA
  management and more.



### Attend Our Exclusive Summits



The Linux Foundation is the *premier event of the year for our community*. This invitation-only event brings all stakeholders and interests together, both virtually and face-to-face, to learn and collaborate with each other bridging business and technical topics.



The Linux Foundation Legal Summit is a neutral legal forum where leading attorneys from companies leveraging open source solutions can work together to focus on and discuss issues of common interest and concern. The Linux Foundation Legal Summit invites counsel from member companies to attend and collaborate.



We also invite members to join our bi-weekly legal calls, providing expert guidance on open source IP concerns.



# Education: Subscriptions & Vouchers















































# Marketing Benefits

#### **Boost Awareness and Generate Leads**

Company Logo Featured in the *Member Showcase* 

Company mentions in LF press release, blog, and social media\*

Receive 20% registration and 5% sponsorship discounts on Linux Foundation events

Company Name Featured in LF annual report

Post a Technical Article to Linux.com

1M views per month

Feature Your Organization's Events on the *Community*Calendar



<sup>\*</sup>Exclusive to Platinum and Gold members

# Non-Practicing Entity (NPE) Defense

Protect against patent aggression by NPEs, also known as "patent trolls".

Update presentations on patent law development and intelligence about NPE activity

Invitation-only events in Munich, Germany & Santa Clara, CA

Use of Unified Patents' logo on your organization's website to deter NPEs.

**Annual NPE Risk Analysis** 

View the full table of benefits here.



### Open Source Research

LF Research programs provide access to public and proprietary reports and analysis detailing the latest trends, innovations, and shifts in open source communities.

New research reports are published nearly every month during the year, providing fresh insights on a variety of topics important to the open source community.

LF Research hosts an Advisory Board made up of 8 rotating seats for member firms.\*









<sup>\*</sup>Benefit available to only Platinum members

# Participate in our Membership Programs

#### ATTRACT MORE PROJECT CONTRIBUTORS

- Find talented new contributors to help grow your most valued LF Projects by hosting a mentorship program.
- Get access to the resources you need to build and manage a successful program through our LFX Mentorship platform.

#### INVEST IN TALENT DEVELOPMENT

 Expand your recruitment efforts by building a more diverse and talented open source community. By sponsoring mentorship programs you're creating a pool of highly skilled potential candidates.

#### **GIVE BACK TO THE COMMUNITY**

 Build relationships, grow your expertise, and help others by becoming a mentor. The Mentorship platform provides you with the resources you need



# Strategic Guidance and Expertise

#### Join the TODO Group Project for Free

Open Source initiatives within organizations face many challenges, such as:

- Educating developers to good open source practices
- Building policies and infrastructure around the open source projects that matters to them
- Ensuring high-quality and frequent releases
- Engaging with developer communities
- Contributing back to other projects effectively

Organizations need some guidance to start and keep advancing in their Open Source Program Office (OSPO) journey.

The members of the TODO Group are committed to working together in order to overcome these challenges. TODO Group shares experiences, develops best practices, and works on common tooling.





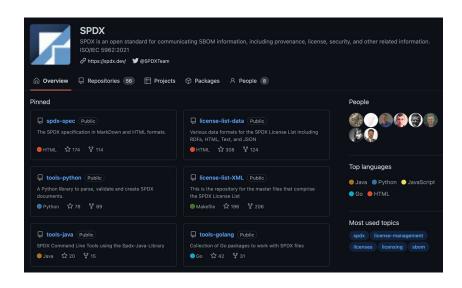


# Strategic Guidance and Expertise

#### Join the SPDX Project for Free

SPDX is an open standard for communicating software bill of material information, including provenance, license, security, and other related information.

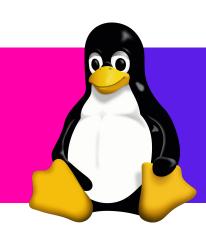
SPDX specification is recognized as the international open standard for security, license compliance, and other software supply chain artifacts as ISO/IEC 5962:2021.







### LINUX kernel



For those members new to contributing to the Linux kernel, be assigned a Technical Advisory Board Kernel Mentor to coach your lead developer via email on how to integrate into the Linux kernel community.







The Linux Foundation understands that developers and other key contributors are core to the success of any project and are hyper focused on attracting the best to work on their open source projects.

Nithya Ruff, Linux Foundation Board Chair and Head of Amazon's Open Source Program Office



# LFX Collaboration Portal

# Access to LFX Organizational Dashboard

- Onboard your company and employees to the community
- Manage your experience through our member portal
- Gain insight into projects, submit support requests, access research, and secure member benefits
- Track employee code contributions, event participation, and training experiences



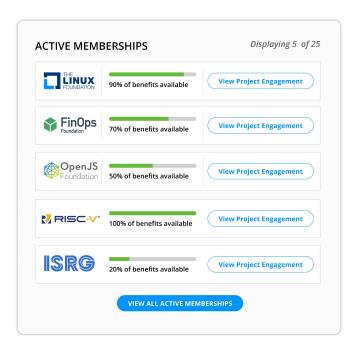
# Overview of Corporate Contributions



- View your organization's open source code contributions and filter by project
- Track which events your employees attend and who was selected as a speaker representing your brand
- Monitor which training & certifications employees have completed



### Active Project Memberships



- Understand which projects your organization is a member of
- View project engagement details and all participating member companies
- Access your membership benefits



# Organization Diversity and Influence



- Benchmark and compare technical participation alongside other open source leaders within a project
- View and understand which organizations are shaping the technologies you depend on
- Measure what your top competitors are doing in projects you rely on most



# Employee Engagement

#### It All Starts with the Individual Dashboard





 Where your employees manage their open source profile and ensure their contributions are recognized across projects  Showcase their presentations and speaking engagement at LF and project conferences here and on LinkedIn  Connect Git and LinkedIn accounts, display badges and LF certifications



# Host Open Source Projects and Build Ecosystems at the LF



# Foundation as a Service Support

The LF provides a back-office infrastructure for projects and initiatives so they can focus on delivering value for their community.

#### OPERATIONAL INFRASTRUCTURE AND SUPPORT

- Access to and support on the infrastructure operated by The Linux Foundation, including Salesforce, ADP, NetSuite, Bill.com, and Expensify to manage finances as well as membership and business development information
- Domain management, trademark management

### FINANCE, ACCOUNTING AND HUMAN RESOURCES

- Profit and loss, balance sheet, and cash flow management
- Treasury
- Budgeting and quarterly forecasting
  - Monthly financial reporting to the Project Budget and Finance Committee and consultation with The Linux Foundation's finance team
- Payroll and benefits access and administration for project staff members
- Legal and tax compliance
- Accounts receivable and accounts payable management, including follow up with project members as needed regarding payment and management of pass-through expenses for third parties such as international public relations partners

#### BUSINESS LEADERSHIP AND SHARED SERVICES

Access to and support from The Linux
 Foundation management team regarding industry matters and governance issues such as the IP policy

Click here to learn more about hosting projects at the LF



# Your Membership Supports

### Your Membership Supports

- Linux Foundation organizations such as LetsEncrypt.org, Kernel.org, overall development of the Linux kernel, and salaries for full-time fellows such as Linus Torvalds, Greg Kroah-Hartman, and Shuah Khan.
- Open source security initiatives and funds critical security research, providing developers access to security tooling, free secure coding education, security audits, and facilitating an industry response to security challenges.
- Travel and mentorship funding to help train and engage future contributors to open source communities.
- Essential IP protection for open source, including our support for the Unified Patents open source zone that benefits all users and vendors using open source.
- Legal work to improve the quality (licensing, export controls, trademark programs, privacy programs, etc.) of our upstream projects that you incorporate into your products and solutions.
- Creation of best practices materials covering each stage of your open source
  journey. Materials include foundational value proposition materials, setting up
  and running an open source program office, compliance workflows, tooling,
  contribution practices, templates, and enterprise management practices.

- Educating developers on good open source practice.
- Operations spanning the United States, European Union, United Kingdom, Switzerland, China, Australia, and Japan.
- Research on open source, including our partnership with the Laboratory for Innovation Science at Harvard University on security and open source topics.
- Legal structures for projects to be created under a neutral governance model.
- Training and certification course creation and development, supporting millions of developers worldwide.
- Diversity and inclusion programs, allowing us to offer registration scholarships to LF events, mentorship programs, diversity & socioeconomic need-based travel funding (not limited to LF events).
- Onsite programs at LF events supporting diversity & inclusion efforts that your membership supports, including free childcare, onsite nursing room/milk storage, onsite prayer rooms, pronoun and preferred communication badge stickers, complimentary non-alcoholic beverages at evening events, diversity social events, complimentary kids day coding workshop, conference session videos freely available online, and other initiatives.



# Your Membership Supports

Call for Code with The Linux Foundation: a worldwide, multi-year initiative inspiring developers to solve pressing problems with sustainable solutions.

- 500,000+ participants in Call for Code since its launch in 2018
- 180 nations represented in the Call for Code community
- 15,000 applications built for disaster resiliency, racial justice, and climate change mitigation
- 14 official open source projects hosted by The Linux Foundation
- 70+ GitHub repositories.







LIQUID PREP







OPEN EARTHQUAKE EARLY WARNING



INTELLIGENT SUPERVISION ASSISTANT FOR CONSTRUCTION



**PYRRHA** 



CLUSTERDUCK PROTOCOL



**DRONEAID** 



# You're in Great Company. Thrive Together.





# Linux Foundation Membership Tiers



# Silver Membership

#### **Events Benefits:**

- One invite to our member-exclusive Linux Foundation Member Summit, which fosters
  collaboration, innovation, and partnerships among the leading projects and organizations
  working to drive digital transformation with open source technologies.
- Employees at your organization receive a 20% registration discount to eligible Linux Foundation events.
- A 5% discount on Linux Foundation Event sponsorship (7% discount on multi-event sponsorships). Sponsorships offer a valuable way to reach the community of open source developers, engineers, C-level executives, and more.

#### **Training Benefits\***

- Ten coupon codes good for any eLearning, certification exam, or eLearning/exam bundle.
   Additional terms apply.
- Exclusive membership level discounts on all other training & certification products.
  - \* Training & certification benefits for members can only be redeemed once, even if you are members of multiple projects.

#### **Legal Benefits**

- Your legal counsel's ability to participate in bi-monthly legal calls.
- One invite for your in-house counsel to LF Legal Summit, which helps connect your counsel to their peers at other member companies and advance your organization's open source licensing, compliance, and best practices.

#### **Marketing Benefits**

- Your company logo on the LF website.
- Post one technical article about an open source project you care about to Linux.com, which has
  over 1 million unique visitors per month. <u>Submit a request</u>
- Have your company's events featured on our events.linuxfoundation.org community events calendar: https://events.linuxfoundation.org/about/community/

#### Silver Membership Fee Scale based on consolidated employees \*

5,000 employees & above: **\$20,000** Between 500 and 4,999: **\$15,000** Between 100 and 499: **\$10,000** Between 1 and 99: **\$5,000** 

\* Consolidated employees include all employees of the related companies, including any direct and indirect parent companies, and all sister, and subsidiary entities, excluding third party contractors.

\*Please note that training benefits for silver members are not applicable to those organizations who already receive training member benefits from other project memberships.

# Gold Membership

All of the Silver membership benefits plus...

A potential seat on the Board of Directors — nominate someone for a Gold Board seat on the LF Board or participate by voting in the next representative for the Gold (up to 3 for the Gold member class)

#### **Events Benefits:**

- Four invites to our member-exclusive Linux Foundation Member Summit, which fosters collaboration, innovation, and partnerships among the leading projects and organizations working to drive digital transformation with open source technologies.
- Employees at your organization receive a 20% registration discount to eligible Linux Foundation events.
- A 5% discount on Linux Foundation Event sponsorship (7% discount on multi-event sponsorships).
   Sponsorships offer a valuable way to reach the community of open source developers, engineers, C-level executives, and more.

#### **Training Benefits\***

- Complimentary 50-seat, annual subscription granting access to our library of eLearning courses and certification exams.
- Each seat receives access to two certification exams per year along with unlimited eLearning.
- Exclusive membership level discounts on all other training & certification products.

#### **Legal Benefits**

- Your legal counsel's ability to participate in bi-monthly legal calls.
- One invite for your in-house counsel to LF Legal Summit, which helps connect your counsel to their peers at other member companies and advance your organization's open source licensing, compliance, and best practices.

#### **Marketing Benefits**

- Your company logo on the LF website.
- Post one technical article about an open source project you care about to Linux.com, which has over 1 million unique visitors per month.
- Have your company's events featured on our events.linuxfoundation.org community events calendar: <a href="https://events.linuxfoundation.org/about/community/">https://events.linuxfoundation.org/about/community/</a>

Gold Membership Fee

\$100,000

\* All training benefits are subject to members signing the Linux Foundation standard Master Training Services Agreement. Training & certification benefits for members can only be redeemed once even if you are members of multiple projects.

# Platinum Membership

All of the Silver and Gold membership benefits plus...

A dedicated seat on the LF Board of Directors.

#### **Events Benefits:**

 Six invites to our member-exclusive Linux Foundation Member Summit, which fosters collaboration, innovation, and partnerships among the leading projects and organizations working to drive digital transformation with open source technologies.

#### **Training Benefits\***

- Complimentary 100-seat, annual subscription granting access to our library of eLearning courses and certification exams.
- Each seat receives access to two certification exams per year along with unlimited eLearning.
- Exclusive membership level discounts on all other training & certification products.

#### **Legal Benefits**

• Three invites for your in-house counsel to LF Legal Summit.

#### **Marketing Benefits**

- 1 sponsored webinar per year.
- Contribute technical and open source project content to Linux.com with editorial assistance.
- The LF will assist in promoting your social media for open source content (e.g. tweets and retweets)
- Membership launch blog announcing your Gold/Platinum membership.

#### **Additional Benefits**

 Direct access to LF executives and staff to help with consultation, planning, and engagement opportunities, including advance information on upcoming announcements and projects.

#### **Platinum Membership Fee**

\$500,000

<sup>\*</sup> All training benefits are subject to members signing the Linux Foundation standard Master Training Services Agreement. Training & certification benefits for members can only be redeemed once even if you are members of multiple projects.

Join the Linux Foundation today.

Click the button above to proceed to our online membership application form.



